



## **Pinpointers announces seamless integration with Coach Manager for combined booking management and vehicle tracking**

30<sup>th</sup> October 2008 – Pinpointers, a provider of vehicle tracking and mobile workforce services, announced today that its fleet tracking systems now support seamless integration with Distinctive Systems’ industry-standard Coach Manager booking system.

With the new facility, all contract and private hire bookings together with their associated movements are automatically loaded into the Pinpointers Jobs Management Suite. For every vehicle that has a Pinpointers tracking system installed, a corresponding Job is created for each movement in Coach Manager. The fleet manager can then monitor the performance of their bookings in real time on the Pinpointers Web Interface.

Not only can the fleet manager see where the vehicles are, they can also see the context of what they are doing in relation to their business, and manage problems accordingly.

The integration of the two products elevates simple tracking into a feature rich sophisticated business management tool,

“We are already trialling this system, which we expect to help us keep our vehicles on schedule, and save us time and money,” said David Soul, managing director of coach operator Souls Brothers. Other operators in trials with the new system include Epsom Coaches, Woottens and Chalkwell.

“This new capability is straightforward to use for coach and bus operators, and gives them real-time updates that will enable them to spot and solve any problems as early as possible,” said Jon Pope, sales director of Pinpointers. “In conjunction with our new Public Web Page facility, the customers themselves can be given visibility of the location of the coach. This is a powerful feature from which many customers will benefit. You can give the school office visibility of where the school bus is, or a relative can see where you are whilst away on a tour or holiday. Furthermore, the Route Overlay option allows the operator to create routes that can be clearly seen on the maps, making it very easy to keep an eye on the progress of each vehicle assigned to that task.”

The new system can make use of a new feature in the Pinpointers' Jobs Management Suite, which combines the power of the Pinpointers tracking system with the Garmin nüvi® SatNav range. With a Garmin SatNav in the driver's cab, movements from Coach Manager are first automatically imported into Pinpointers' system and then communicated directly to the driver's SatNav. Two way messaging and constant ETA feedback are also further features of this option.

Coach Manager is a booking system for private hire and contract work specially designed for coach, minibus, chauffeur and community transport operators. It is powerful enough for even the largest operators, yet still affordable for smaller operators. It is used by over 350 bus and coach companies, and provides facilities for private and contract hire bookings.

**Note to editors:**

Jon Pope, sales director of Pinpointers, will be at the Euro Bus Expo exhibition ([www.eurobusexpo.com](http://www.eurobusexpo.com)) at Birmingham's NEC, from November 4<sup>th</sup>-6<sup>th</sup>. Please contact Nick Daines (0115 8412109 / [nick@lumenpr.com](mailto:nick@lumenpr.com)) if you would like to arrange a meeting with Jon.

**About Pinpointers:**

Pinpointers is a market leading provider of vehicle tracking and mobile workforce management solutions, with customers including Orange, Procter & Gamble and Arqiva. The company's products give customers visibility of their remote workforce, its whereabouts and current status, and deliver real-time information via a fully managed service. This enables companies to increase profitability, increase efficiency, improve control and manage risk. For more information see [www.pinpointers.com](http://www.pinpointers.com).

**About Distinctive Systems:**

Distinctive Systems is an independent software vendor specialising in the development of products for coach and bus companies. Established for 25 years it has supplied more than 1,750 systems to operators. Its range of software is comprehensive and includes systems for managing coach based private hires, regular contract work, community transport operations, extended tours, day excursions, express services and vehicle maintenance. For more information see [www.distinctivesystems.com](http://www.distinctivesystems.com).

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